



## CAPABILITIES STATEMENT

# Logistics and supply chain consulting for the industrial economy

### ABOUT US

For over 20 years, PLG Consulting has been advising senior executives from the world's largest shippers, transportation companies, and private equity firms to help them improve operations, reduce costs, penetrate markets, mitigate risk, and invest wisely.

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### OUR DIFFERENCE

PLG Consulting brings decades of **unique, specific expertise and experience** to solve your most complex logistics and supply chain challenges. Our team of consultants generally have more than twenty years of experience and an average of eight years of consulting background working to achieve tangible, measurable results.

PLG Consulting **provides practical, actionable insights, analysis, and solutions.** We move beyond analysis by providing honest, objective advice and support that prioritize your business goals through to implementation.

PLG Consulting **provides customized excellence** by creating unique teams with targeted expertise in specific modes, products, industries, and service capability backgrounds relevant to your project. Our experts have "walked in your shoes" and can fill knowledge or skills gaps to help you achieve your business goals.

### DELIVERING RESULTS



# COLLABORATING ACROSS THE INDUSTRIAL LANDSCAPE

## INDUSTRIES, SERVICES AND MODES

From improving operations and lowering costs to penetrating new markets and investing wisely, whatever your business objectives, PLG Consulting is ready to help. There is no substitute for direct, firsthand experience, and our team of over fifty industry veterans have held senior executive roles with shippers, carriers, and service providers within a broad industry spectrum. Although we offer many services that are customary to logistics and supply chain consulting, we recognize each organization is unique. Our team's decades of unique expertise and experience in your specific industry mean we tailor each engagement to your particular markets, operations, and organizational traits. As a result, there are no cookie cutter approaches at PLG Consulting. Rather, we deliver practical and actionable insights, analysis, and solutions, customized for your particular organization. And, we have the most extensive roster of consultants across all transportation modes, many who were senior supply chain executives from major shippers, users of these modes and responsible for hundreds of millions of dollars of transportation spend.

 INDUSTRIES	 SERVICES	 MODES
Green Energy Renewables Chemicals Oil and Gas Manufacturing Mining, Minerals and Metals Surface Transportation and Logistics Private Equity	Supply Chain Design Market Analysis Due Diligence Logistics Procurement Business Strategy Assessment and Optimization Site Selection Technology Other Services	Rail Intermodal Marine Terminals Warehousing Truck Pipeline

## WHO WE SERVE



Major shippers



Transportation and logistics service providers



Private equity, corporate development, and lenders

Our Team

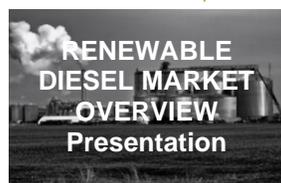
**50+**  
SENIOR LEVEL EXPERTS

Our Insights

**3000+**  
SUBSCRIBERS

## OUR SATISFIED CLIENTS

*"We selected PLG Consulting because of the breadth of their knowledge and understanding of the U.S. transportation industry. In addition to developing detailed operations and cost models for our project, they were able to highlight trends in the industry, permitting and regulatory issues, and prepared customized options to fit our situation both now and in the future. Their industry experts delivered exactly what we were looking for in an efficient and professional manner and we look forward to working with PLG again in the future."*



**Patrick Foody**  
Executive Vice President  
Advanced Biofuels