



CAPABILITIES STATEMENT

Logistics and supply chain consulting for the industrial economy

ABOUT US

For nearly 20 years, PLG Consulting has been advising senior executives from the world's largest shippers, transportation companies, and private equity firms to help them improve operations, reduce costs, penetrate markets, mitigate risk, and invest wisely.

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OUR DIFFERENCE

PLG Consulting brings decades of **unique, specific expertise and experience** to solve your most complex logistics and supply chain challenges. Our team of consultants generally have more than twenty years of experience and an average of eight years of consulting background working to achieve tangible, measurable results.

PLG Consulting **provides practical, actionable insights, analysis, and solutions.** We move beyond analysis by providing honest, objective advice and support that prioritize your business goals through to implementation.

PLG Consulting **provides customized excellence** by creating unique teams with targeted expertise in specific modes, products, industries, and service capability backgrounds relevant to your project. Our experts have "walked in your shoes" and can fill knowledge or skills gaps to help you achieve your business goals.

DELIVERING RESULTS



OUR EXPERTISE

Collaborating Across the Industrial Landscape

From improving operations and lowering costs to penetrating new markets and investing wisely, whatever your business objectives, PLG Consulting is ready to help. There is no substitute for direct, hands-on experience, and our team of over fifty industry veterans have held senior executive roles with shippers, carriers, and service providers within these industries:

- Chemicals
- Oil and Gas
- Renewables
- Bulk Commodities
- Manufacturing
- Mining and Minerals
- Surface Transportation & Logistics including: Rail, Marine, Pipeline, Terminals & Warehousing, and Truck

OUR SERVICES

Customized Solutions Unique to Your Company

Whether you are a shipper, transportation provider, or investor, PLG Consulting offers you a broad range of services that are tailored to your specific needs, issues, and opportunities. We customize each engagement to your markets, operations, and organizational traits. Our services include:

- Assessment & Optimization
- Logistics Procurement
- Market Analysis
- Engineering
- Business Strategy
- Site Selection
- Technology
- Supply Chain Design
- Due Diligence
- Operations

WHO WE SERVE



Major Shippers

Improve operational efficiency and lower total delivered costs. Become more competitive, improve your market position, and increase profitability.



Transportation and logistics service providers

Assess and penetrate new markets. Develop and evaluate M&A targets. Improve operations and increase margins.



Private equity, corporate development, and lenders

Conduct operational and market due diligence on transportation-related businesses and assets. Identify and implement post-transaction improvement initiatives for portfolio companies.

Our Team

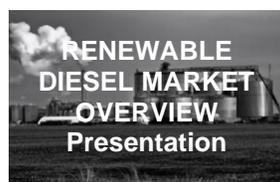
50+
SENIOR LEVEL
EXPERTS

Our Insights

2800+
SUBSCRIBERS



LARGE
RAILROAD
MANAGEMENT
COMPANY
Case Study



RENEWABLE
DIESEL MARKET
OVERVIEW
Presentation

OUR SATISFIED CLIENTS

"We selected PLG Consulting because of the breadth of their knowledge and understanding of the U.S. transportation industry. In addition to developing detailed operations and cost models for our project, they were able to highlight trends in the industry, permitting and regulatory issues, and prepared customized options to fit our situation both now and in the future. Their industry experts delivered exactly what we were looking for in an efficient and professional manner and we look forward to working with PLG again in the future."



Patrick Foody
Executive Vice President
Advanced Biofuels